

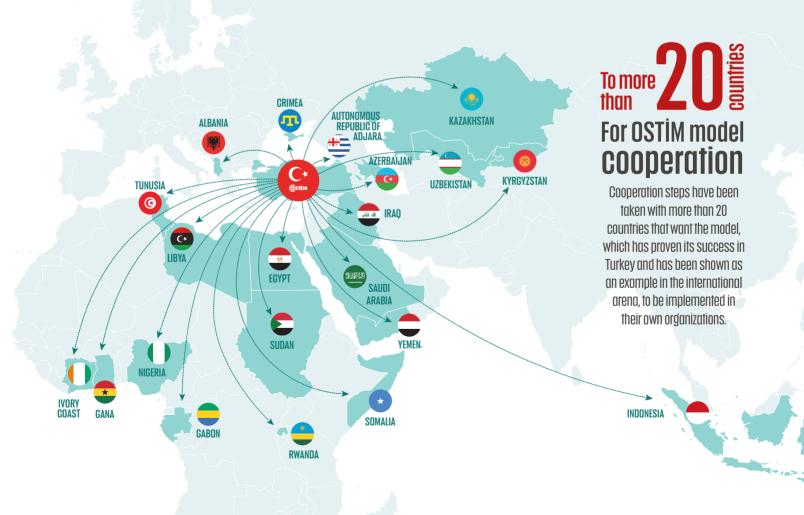


OSTIM meets your needs with high - quality, innovative services and a collaborative environment that supports SMEs, combining design, engineering and flexible manufacturing capabilities, with tens of thousand of diverse products and exports to numerous countries.

OSTİM delivers tailored solutions.

OSTIM OIZ shares its knowledge and experience all over the world, especially in the Middle East, Africa, Central Asia and the Balkans, with the responsibility of history and geography.







**Orhan AYDIN**OSTİM Chairman
of the Executive Board

## A production ecosystem **OSTIM: Your factory**

OSTİM, producing together with the spirit of solidarity and cooperation since its establishment, represents not only a physical industrial zone but also the determination to work and succeed for a competitive national industry and technology.

OSTİM, as the first industrial zone of Ankara the heart of our country as Capital, taking advantage of its closeness to the public, universities, techno park, research centers, national and international main industry, non-governmental organizations and other relevant sectors, institutionalizes and makes the cooperation networks sustainable it has established.

Now, what we do is more important than where we are in the world and our way of life and production are rapidly transforming, OSTİM builds an ecosystem creating economic value for our regional producers and our country. Because companies with OSTİM easily reach various production supports not only from the production/service infrastructure and opportunities that our region has, but also the value and advantages provided by this cooperation culture and ecosystem. This ecosystem creates a productive environment for innovative, collaborative and competitive businesses to live.

As we progress from a quality, fast, and efficient production environment towards a smart, sustainable, people-centered, green industrial goal, we turn our faces towards the future as an inclusive and innovative

production ecosystem that offers competitive solutions and unlimited opportunities from idea to market in every stage of production.

Embracing the vision of sustainable development, a knowledge-based economy, and high value-added production, we embrace the future.

#### For your business;

- High quality, fast and low-cost infrastructure service.
- Businesses operating in many sectors and business lines with a strong machinery park and capable manpower,
- Capable, experienced solution partners and expert suppliers,
- Expert support in the fields of training, consultancy, R&D, marketing, export, promotion, human resources,
- Developed clusters, cooperation networks, national and international projects related to your sector,
- The university-industry cooperation, innovation, entrepreneurship, investment and financing ecosystem

Join the ecosystem of OSTİM.

OSTIM: Your factory

This factory continues to produce all together for its region, country and all humanity for more than 50 years.

Türkiye; for the good of the world... OSTİM; for the good of Türkiye...



#### OSTİM Organized Industrial Zone; an industrial city established on an open area of





## The capital of technological investments



Ankara ranks second in terms of development in Türkiye.



It is the second-largest city in Türkiye in terms of regional Gross Domestic Product (GDP) production.



Ankara ranks second among provinces in the manufacturing of high-tech products in Türkiye.



With an export volume of 12 billion 264 million dollars in 2023, Ankara's top export destinations are the USA, Germany, China, Romania and Iraq.





The leading sectors in terms of export volume are aircraft and spacecraft, basic chemicals, metal structural materials, motor vehicles and engines, and non-ferrous metal ores.



Ankara is among the top ranks in Türkiye in terms of production volume and the number of companies operating in high-tech sectors such as machinery and equipment, defense, aviation, medical, precision and optical instruments, and electrical machines.



Capital city Ankara is a hub for education, R&D, product development, innovation, and high-quality manufacturing; with its 13 organized industrial zones, 21 universities, 151 R&D centers, and 13 technology parks.





### To global competition with cooperation and collaboration

OSTİM [Middle East Industry and Trade Center], after half a century as one of Ankara's leading industrial zones, is an SME city with more than 6,500 businesses and more than 65,000 employees in 17 sectors and 139 business lines, with an international brand value as a solution center for meeting national needs.

OSTIM, whose foundations were laid in 1967 by the late Cevat Dündar and a group of entrepreneurs, taught the concepts of "cooperation", "collaboration" and "coopetition" in Türkiye by epanding the goals of SMEs.

OSTİM strengthened the quality and low-cost infrastructure, input and superstructure production ecosystem towards the problems and needs of the regional enterprises by obtaining OIZ status in 1997. You can access all services such as investments, permits, infrastructure procurement you need in the production environment "in one step" and get them quickly and with high quality in OSTİM.

You may take part in a safe and efficient production environment in this large structure alive for 24/7 showing its difference with production facilities, public service units, living spaces, health, education and non-governmental institutions.

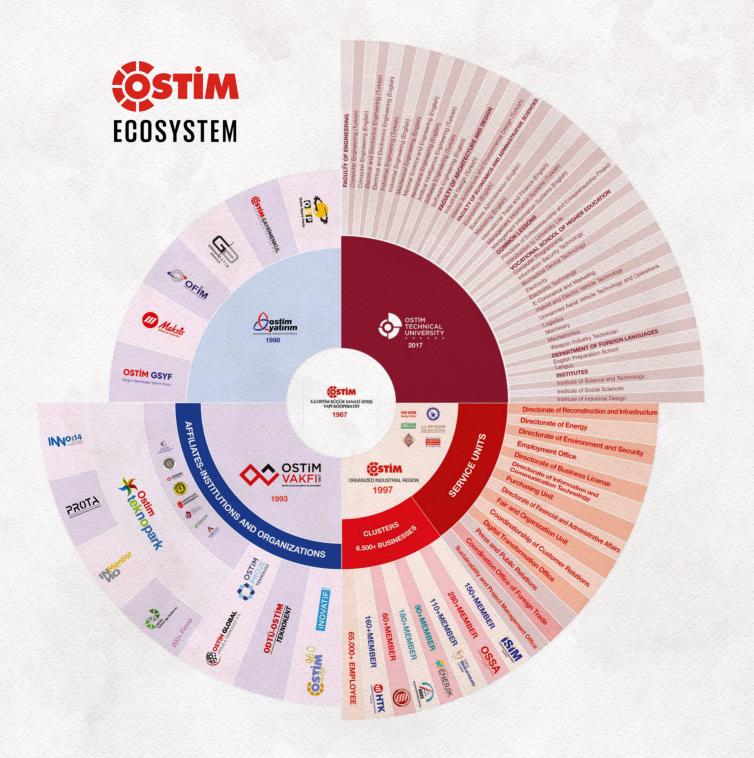
You can get support and cooperation in areas such as training, consultancy, employment, guidance, RD, technology transfer,

marketing, promotion from specialized OSTIM institutions for your needs for the development of businesses.

Strategic sectors were supported with various models in order to increase the competitiveness of the regional businesses, the production and design capabilities in the region were developed and specialization in the fields of defense, aviation, rail systems, medical, engineering and construction machinery, communication technologies, energy and rubber technologies were ensured. Our enterprises, having high design and production capabilities, conduct large-scale works by using the infrastructure and equipment of many business lines in the region.

The cluster under 7 different headings in these strategic sectors in the region also provides the opportunity to cooperate with the national production capabilities of the region, especially with the all of the Ankara industry. Clusters, becoming a focus of knowledge and eperience within the sector they operate, provide the most efficient communication and interaction environment for the development of innovative products and projects.

OSTİM, with its production eperience and ability, provides service to the competitive power of the country's industry, as being an international eample and source of inspiration with its integrative, innovative and sustainable works.





#### OSTÍM INSTITUTIONS























#### REGIONAL AND SECTORAL PROGRESS WORKING















#### ATTENDANT COOPERATIVES











S.S. AYYILDIZ Toplu İşyeri Yapı Koop.





#### **OUR MISSION**

To be an industrial zone that provides quality, innovative and uninterrupted services in a sustainable way, produces projects to make our members and our region more competitive, and contributes to the development of Turkish industry.



#### **OUR VISION**

To be a sustainable, global and leading industrial zone that guides Turkish industry with domestic/national/competitive solutions that come to mind first in production and supply by providing services beyond expectations.



#### **OUR STRATEGIC OBJECTIVE**

- To develop infrastructure services with renewal and innovative services.
- To diversify member services in strategic sectors and ensure the sustainable growth of members with innovative services through long-term collaborations.
- To increase the competitiveness of Turkish industry through international collaborations and activities with innovative new products/services.
- To create ergonomic and safe working environments, ensuring the health, safety, and security of our employees and all individuals interacting with our institution within the framework of current regulations.
- To carry out necessary activities for compliance with environmental regulations, prevention of environmental pollution, adoption and dissemination of environmental awareness, and energy efficiency.
- To enhance our service quality with a customer satisfaction focus and a continuous improvement approach.



#### **OUR VALUES**

- Morality: For us, it is not where the word ends, but where the essence begins.
- Justice: It is the unshakable foundation of our institution.
- Human Orientation: It is our sole and indispensable starting point.
- Team Spirit: We know that we are numerous and strong when we are together with our employees.
- Reputation: We have dedicated years to this. Therefore, we cannot tolerate the slightest stain.
- Goal: For us, it is the horizon line every morning.
- Quality: For us, it is a process that will not end.
- Pioneer in Domestic and National Production: Our goal is not to be swayed by the wind but to be the one that sways
  with its own wind.
- Environmental Awareness: We protect the nature of tomorrow today.
- Productivity: We are the source of light, not wasting light.



ORGANIZED INDUSTRIAL REGION

#### **OSTÍM ORGANIZED INDUSTRIAL ZONE REGIONAL DIRECTORATE**

OSTİM OIZ, operating within the framework of Organized Industrial Zones Regulation, provides services its members with the understanding of "One Stop Office".

OSTIM OIZ, offering strong infrastructure, cheap and highquality energy opportunities for the businesses in the region from a professional perspective, carries out important projects with the aim of being a competitive and sustainable industrial zone.

Republic of Türkiye OSTİM OIZ, continuing its activities under the Ministry of Industry and Technology, consists of 7 small industrial site cooperatives and the industrial structuring around these cooperatives.

OSTİM OIZ has a visionary management model towards quality and ecellence with development and supporting services for the superstructure and development moves it has developed together with solution partners in addition to basic input and infrastructure services.

OSTIM OIZ, adopting the concepts of "quality, innovative, uninterrupted and sustainable" and seen as an eemplary model in many countries of the world, constantly evaluates its service quality.



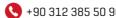
OSTİM OIZ takes firm steps towards becoming a sustainable, global and leading industrial zone guiding the Turkish industry with domestic/national/competitive solutions coming to mind first in production and supply by providing services beyond epectations.



#### **SERVICES**

- Electricity and Natural Gas Distribution
- Reconstruction and Infrastructure
- Financial and Administrative Affairs
- Business license
- **Environmental Cleaning and Safety**
- Information and Communication Technology
- Press and Public Relations
- Occupational Health and Safety Training
- **Customer Relations**
- Technology Center and Regional Development
- Clustering
- **Employment Office**
- Coordination Office of Foreign Trade
- Digital Transformation Office
- Green Transformation and Sustainability Office









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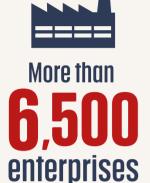








# STIM production in OIZ





More than **65,000** employees

#### **OSTIM IS YOUR FACTORY**

thousands of qualified entrepreneurial and manufacturing companies where innovation and R&D results will turn into products, a rich machinery park, clusters specialized in strategic sectors and more than 50 years of production experience

An innovative production ecosystem.



#### **PROMINENT SECTORS**

- Machinery and Machinery Equipment
- Metal and Metal Processing
- Plastic and Rubber
- Electric and Electronics
- Construction Machinery
- Medical Technologies
- Building and Construction
- Communication Industry
- Rail Transportation Systems

- Defense Industry
- Energy and Clean Production
- Industrial Automation
- Packaging, Paper, Printing and Stationery
- Chemistry
- Technical Materials, Worktops and Equipment
- Food and Industrial Kitchen
- Engineering and Contracting Services
- Logistics







innovation and R&D



specialized clustering



rich machine park



The OSTIM Foundation was established in 1993 with the vision of "creating an ecosystem of education, research, development, innovation, entrepreneurship, and cooperation to enhance the management, production, innovation, and technological capabilities of businesses in our region and country, primarily in OSTİM; facilitating economic and social cooperation among its members; ensuring the sustainability of OSTIM's material and moral legacies, and the organizations established and to be established for this purpose."

With the talent and resource legacy entrusted by OSTİM institutions, the Foundation works for the future of the region and the country. In line with its objectives, it leads the formation of numerous projects, institutions, and organizations aimed at increasing the production potential and competitive power of businesses and sectors operating in the region. In doing so, it ensures the development and sustainability of OSTİM's entrepreneurship, production, and investment ecosystem.

ensuring the development and sustainability of the OSTİM production ecosystem.

In this context, institutions such as OSTİM Technical University, OSTİM Technopark Technology Development Zone Inc., ODTÜ-OSTİM Technopolis, OSTİM Industrial Investments and Operations Inc., OSTİM Project and Technology Development Education Consultancy Services Inc., OSTİM Global Project and Technology Inc., Innovative Media Inc. - OSTİM Radio, continue to grow their economic activities.

The OSTIM Foundation, where main institutions forming the OSTIM ecosystem such as the OSTIM Cooperative, OSTIM Organized Industrial Zone Directorate, and foundation affiliates are represented, continues its activities at national and international levels. It consults and collaborates with these institutions, promoting the OSTİM brand, recognized as an ideal production ecosystem; disseminating OSTİM's knowledge and experience; and transferring and expanding the OSTIM model both domestically and internationally.

100. Yıl Bulvarı OFİM İş Merkezi Kat: 9 No: 99/110 06374 OSTİM/ANKARA-TÜRKİYE



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OSTİM Industrial Investments and Management Inc. (OSTİM Investment) collaborates with SMEs in OSTIM, establishing project partnerships both domestically and internationally. By providing professional support, the company systematically integrates OSTİM's engineering, design, and manufacturing capabilities into the market.

Combining OSTIM's extensive project resources with its corporate and flexible work approaches, the company enhances its operational scope and volume. It achieves this through corporate relationships in local, national, and international markets, engaging in projects that range from localizing imported products to turnkey facility installations.

With expertise in system integration, OSTİM Investment shares its experience and vision by forming cooperative networks with public and private sector organizations, as well as universities, for industrial zone projects in neighboring and allied countries. Additionally, the company manages its real estate holdings in OSTİM, which include business, manufacturing, trade, and service centers.















OSTIM Investment exports spare parts for heavy construction machinery, sourced from OSTİM manufacturers, to numerous countries under its own brand (OSP - OSTIM Spare Parts) and utilizing its logistics capabilities. Consequently, products manufactured in OSTİM are exported to both domestic and international markets, facilitated by the company's professional employees involved in the operation and marketing departments of foreign trade. The number of countries receiving direct invoices has reached 64.

In pursuit of renewable energy solutions, OSTİM Investment has undertaken investments in rooftop and ground-mounted solar power plants to meet the energy needs of the parent company and its subsidiaries, achieving an installed capacity of approximately 2.3 MWe as of July 2024.

Among its subsidiaries in the manufacturing sector are Meksis Mechanical Systems Inc., producing heating devices and modular water tanks; Günhan OSTİM Aluminum Injection Inc., specializing in high-pressure aluminum injection parts; and OSTIM Mold Investment Industry Co. Inc., manufacturing molds for plastic, rubber, and metal products.

OFIM Inc. operates in renewable energy production and building management, while OSTİM Real Estate Inc. engages in real estate management and services. Kızılcahamam Akasya Investment Construction Co. Inc., another subsidiary, focuses on the sale and construction of timeshare properties and health facilities.

OSTİM Investment, listed on Borsa İstanbul under the sector classification 'Holding and Investment Companies', operates subsidiaries and affiliates across various sectors. Financial reports are prepared on a fully consolidated basis, including the parent company and its subsidiaries.



To diversify its support for SMEs in OSTİM through various financial instruments, OSTİM Investment established the OSTİM Venture Capital Investment Fund (OSTIM VCIF) in collaboration with Albaraka Portfolio Management Inc. OSTİM VCIF focuses on investing in technology-intensive companies with high growth and value-added potential.









































Attaching great importance to investments and activities for education and employment since its establishment, OSTİM OIZ provides infrastructure and investment support to all education centers in the region.

In the region, where school and industry cooperation is carried out effectively, thousands of students are trained in vocational and technical fields, and graduates who are ready for working life are placed in jobs through the OSTİM Employment Office.

#### **Educational Institutions**

- Nursery and Day Care Center
- OSTİM Primary School
- OSTİM Vocational and Technical Anatolian High School
- OSTİM Vocational Training Center
- Gazi University Technical Sciences OSTİM Vocational School
- Vocational and Technical Education Center [METEM]
- OSTİM Technical University
- OSTİM OIZ Technical College





## **University** of industrial world

OSTİM Technical University is a third generation, innovative and entrepreneurial higher education institution, established with the vision of becoming the 'University of the Industrial World'. Established in the center of the OSTİM Organized Industrial Zone, OSTİM Technical University aims to educate qualified, equipped, eperienced, designing, producing and asking questions entrepreneurial graduates that the industry needs, with the 'Competency-Based Education Model' shaped in accordance with the Eperienced Graduate' approach.

#### **Experienced Graduate**

Students receiving theoretical knowledge during the education period are provided with the ability to transfer their knowledge to practice, to learn working in harmony with business personnel, and to follow the technological developments in their professional field with business applications. Students spend the last period of their education at their workplaces with an applied education

model aiming to present creative ideas and increase production by working with the industry

#### **Competency-Based Edcation**

Ostim Technical niversity offers a talent and competencybased third generation, entrepreneurial, innovative OSTİMTEC education model, in which theoretical knowledge is eperienced in education, learning and practice are prioritized, focused on producing original projects and solutions.

#### Courses That Create The Difference

Students are preparing for business life while they are still studying, with courses such as Introduction to niversity Life, Construction of the Future, Occupational ealth and Safety, Entrepreneurship I/Applied Entrepreneurship, Entrepreneurship II/Sectoral Entrepreneurship, Workplace Training, Workplace Practice.

#### **Entrepreneurship Record Card**

Students trained as Engineers and Technicians Eporting Trade Specialists' graduate with an Entrepreneurship Record Card' as well as a diploma by gaining an entrepreneurial perspective. A student with an Entrepreneurship Record Card starts his or her business life one step ahead.



#### Faculty of Engineering

- Aerospace Engineering
- Artificial Intelligence Engineering (Turkish)
- Computer Engineering
- Computer Engineering (Turkish)
- Electrical and Electronics Engineering
- Electrical and Electronics Engineering (Turkish)
- Industrial Engineering
- Industrial Engineering (Turkish)
- Nanotechnology Engineering
- Mechanical Engineering
- Software Engineering
- Software Engineering (Turkish)

#### Faculty of Architecture and Design

- Industrial Design (Turkish)
- Interior Architecture and Environmental Design (Turkish)

#### Faculty of Economic and Administrative **Sciences**

- **Business Administration**
- **Fconomics**
- International Trade and Finance
- Management Informations Systems (English)
- Management Information Systems (Turkish)
- Marketing

#### Vocational School of Higher Education

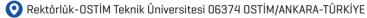
- Biomedical Device Technology
- Computer Programming
- Cyber Security
- Electricity
- E-Commerce and Marketing
- Electronic Technology
- Hybrid and Electric Vehicle Technology
- Loaistics
- Machine
- Mechatronics
- Unmanned Aerial Vehicle Technology and Operations
- Weapon Industry Technician

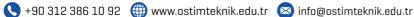
#### Department of Foreign Languages

Preparatory School

#### Institutes

- Graduate School of Engineering and Science
- Graduate School of Social Sciences





















Within the scope of the protocol signed by OSTİM Organized Industrial Zone and Gazi University in 2009, education started in the METEM-Vocational Education and Technology Center buildings allocated to Gazi University by OSTİM.

High school education programs were created in consultation with OSTIM OIZ Management and industrialists. It stands out as the OSTİM model in vocational education with its educational model and technical infrastructure created to meet the workforce needs of the rapidly developing industrial and service sectors.

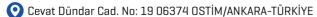
Gazi - OSTİM Vocational School meets the qualified workforce demands of businesses with 9 different associate degree programs under 6 different departments.

The Vocational School education model is based on on-the-job learning. Students are enabled to learn by practicing on topics

related to their field. Students graduate by taking vocational training courses in industrial companies for a semester. Thanks to vocational education in business, students learn the organizational structure of businesses, team work, R&D and innovation concepts, design, manufacturing and quality control processes by experiencing them. Almost all of the graduating students are employed in OSTİM companies.

#### **Programs**

- Electrical Energy Production, Transmission and Distribution
- **Electronic Technology**
- Mechatronics
- Chemical Technology
- Industrial Molding
- Welding Technology
- Machine
- Polymer Technology
- Industrial Product Design







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OSTIM OIZ Technical College, established in collaboration with OSTİM OIZ, Açı Educational Institutions, and OSTİM Technical University, began accepting students for the 2021-2022 academic year. The school offers opportunities to young talents in all departments with 100% government support throughout the 4-year education period.

Located within the Organized Industrial Zone, OSTİM OIZ Technical College features the Software Development Branch of the Information Technologies Department and the Renewable Energy Technologies Branch of the Renewable Energy Technologies Area. Students receive practical education enhancing their vocational skills with state-of-theart technological infrastructure.

At the school, students are trained to gain academic backgrounds that can carry their professional experience gained through correct and applicable programs and projects in collaboration with Organized Industrial Zone enterprises to higher education. Lessons, courses, educational activities, and extra-curricular development areas are planned together.

OSTİM OIZ Technical College supports individual interests, technical skills, and academic performance and provides qualified guidance services for social-emotional, academic, and career development. The school offers language skills in professional advancement and follows international business opportunities

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Located at the heart of Ankara's industrial zone, Ostim Technopark is a premier center for advanced R&D and technology production. Established in 2017, it brings together 7 universities, the OSTİM Foundation, and the OSTİM Renewable Energy and Environmental Technologies cluster, under the leadership of the OSTİM Organized Industrial Zone.

With its unique partnership structure, Ostim Technopark is a leading example of university-industry collaboration, providing invaluable support to entrepreneurs, businesses, researchers, and academics.

#### **Gateway to Industry**

Ostim Technopark serves over 190 companies across four facilities, covering a total area of 20,318 m<sup>2</sup>, with a 99% occupancy rate. Its proximity to OSTİM Technical University

provides firms with direct access to academic resources and expertise.

Located in the heart of the OSTİM Organized Industrial Zone, Ostim Technopark offers firms a competitive advantage by leveraging the industrial infrastructure and experience of the region. This strategic location accelerates R&D and production efforts, fostering an ideal environment for collaboration and innovative solutions.

Ostim Technopark supports strategic sectors like machinery, electronics, software, embedded systems, and cybersecurity. It stands out with projects that meet national needs. The area's experienced production infrastructure, advanced clustering structures, and university presence create a high-impact collaborative environment for entrepreneurs.



designers, and students. This facility promotes a technologyfocused production culture, supporting prototype production and R&D. It provides various training and consultancy services for applied research, open innovation, rapid prototyping, and initial-stage manufacturing.

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out-of-region incubation

**Embedded Systems** 

Cyber Security

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TOBB ETÜ

**SENERJİK** 







OSTİM Proje ve Teknoloji Gelişim Eğitim Danışmanlık Hizmetleri A.Ş. was established in 2024 in order to develop export services under the OSTIM brand by transferring OSTIM experience and know-how to demanding countries, including the construction of Organized Industrial Zones, specialized industrial zones, free zones, logistics centers, small industrial sites and all kinds of industrial facilities; the establishment, management, operation and administrative design and process consultancy of industrial production ecosystems.

OSTİM Global Proje ve Teknoloji A.Ş. promotes the OSTİM model abroad and carries out feasibility, design and modeling studies

with projects and consultancy services within the framework of cooperation negotiations and protocols with various countries. As an advanced stage of these services, OSTİM Global Türk Klasteri Direksiyası was established in Tashkent, the capital of Uzbekistan, to carry out OIZ planning and commissioning, investment organization, creation of a joint company with an investor and operation of the industrial zone.



The Uzbek-Turkish OIZ Project of OSTİM Global Türk Klasteri Direksiyası is one of the country's leading industrialization initiatives and is supported by the government of Uzbekistan.

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It was established in 1996 by the OSTİM Foundation in order to develop products and services that will create added value by increasing the competitiveness of sectors and enterprises, to ensure the management and production transformations required by the age, and to develop and implement alternative projects and resources that will contribute to the growth of their scales. It plays a role in creating advanced and innovative production, business and finance models and bringing them into the OSTİM ecosystem.

OSTİM Proje ve Teknoloji A.Ş., which carries out economic activities within the framework of the foundation's objectives and creates new economic areas, transfers the design, production and management experience and know-how accumulated since the establishment of the OSTİM ecosystem to all countries of the world, especially our country, through the collaborations, projects, consultancies and institutions it has established. For this purpose, OSTİM OIZ, OSTİM Cooperative, OSTİM Endüstriyel Yatırımlar ve İsletme A.S., OSTİM Technical University, Ostim Teknopark A.Ş., OSTİM OIZ Technical College, OSTİM clusters and strong stakeholders in the ecosystem are coordinated and cooperated with, and expert-consultant pools and cooperation networks are created.

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Since 2006, METU OSTİM Technopark has been combining OSTİM's industry-leading experience with METU's technopark expertise to fulfill all the necessary conditions for companies in their R&D, software, and design activities. The institution aims to create a clustering environment where entrepreneurs and companies can thrive, positioning our country as a globally recognized innovation center.

The tracking of the latest academic developments is ensured with the active contributions of METU faculty members, while all new advancements in the industrial sector are consolidated under one roof and providing significant added value to our country.

In the technology development zone, which offers service opportunities to 30 selected private companies across various sectors, infrastructure support can be provided to firms working in different fields, from laboratory needs for R&D companies in the health sector to those in electronics and machinery.

With METU's research capacity and knowledge base leading the way in combining with the innovative qualities of entrepreneurs, METU Technopark continues its operations in collaboration with OSTİM Organized Industrial Zone-known for its production experience and high added value-and continues to achieve quiding successes in our country's economic and technological development.

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OSTIM Radio, closely following news and cultural-art developments related to urban life in Ankara, where it started broadcasting, presents popular pieces of Turkish folk music to its listeners on the 96.0 frequency and on its website.

OSTİM Radio, receiving great acclaim with its slogan "Radio making the folk songs alive" and bringing together beautiful programs with its listeners, supports cultural and artistic works for OSTİM employers and employees and continues to be the voice of production.

O Ceyhun Atuf Kansu Caddesi Ehlibeyt Mah. Gözde Plaza Kat: 7 No: 79 Çankaya/ANKARA-TÜRKİYE





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OSTIMSPOR Club, starting its activities in 1986, was established with the aim of ensuring that the industrial spirit is represented in the sports community and contributing to the mental and physical health of the working youth.

Playing an important role in the social activities and promotion of the region, the Club has also become the symbol of OSTIM OIZ's versatility and gentlemanliness.

It aims to reinforce the feelings of friendship, brotherhood and gentlemanliness of the companies and employees of OSTİM and to help them spend their spare time productively with the social cultural activities and organizations it organizes within OSTÍM.

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# STIM clusters in OIZ

# different clustering

In order to increase the competitiveness of regional enterprises, strategic sectors have been supported through various models. The development of production and design capabilities in the region and specialization in the fields of defense, aerospace, rail systems, medical, construction and construction machinery, communication technologies, energy and rubber technologies have been ensured.

**78** More than **78**,000 employees

11,000 engineers

1,000 members

















IŞİM is the first cluster established in OSTİM with the cooperation between Çankaya University and OSTİM Organized Industrial Zone Regional Directorate. İŞİM, branded as a Bronze Labelled Cluster by the European Commission, consists of companies carrying out their activities by developing, specializing in various sub-branches of the construction machinery sector and producing domestic products. İŞİM members are mostly located in OSTİM Ankara, which is a center of the construction machinery sector in Türkiye and also in the world, and mainly consist of SMEs that has the potential to meet the national and international needs of the sector.

ISIM, whose main goal is to improve the innovative approaches and collaborations of its companies, to increase their national and international competitiveness and to enable them to become a world brand, consists of companies producing heavy and mini construction machinery, concrete machinery and equipment, asphalt and road machinery, transport-lifting equipment, tunnel and mining machinery, crushing and screening plants, Vehicle mounted equipment, light construction machinery, spare parts and attachments and supporting products and services.

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OSSA
OSTÍM DEFENSE AND AVIATION CLUSTER



USSA's mission is to increase the share of domestic production to meet the needs of the defense and aviation sectors. On the other hand, our vision is to help the cluster's small and medium-sized enterprises [SMEs] to become more competitive in the international market. The organization was established through a competitive analysis conducted by the Management of the OSTİM Organized Industrial Zone for the main sectors in the region. It was made possible through joint action formed by SMEs, known for their high competitive power and for producing goods or services in the defense and aviation sectors.

OSSA holds the Bronze Label Quality Award, which is recognized throughout Europe, and is a member of the European Aviation Cluster Partnership (EACP) and the Global Aviation Cluster Partnership (GACP). In collaboration with the Republic of Türkiye Ministry of National Defense (MSB), OSSA organizes the Industrial Cooperation Days in Defense and Aviation (ICDDA) event with the support of the Republic of Türkiye the Ministry of Commerce and the Presidency of the Republic of Türkiye Secretariat of Defence Industries (SSB). This event brings OSSA members together with international suppliers and manufacturers, focusing on business and providing opportunities for future cooperation.

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ostimsavunmahavacilik 💢 🎯 in ostimsavunma 🕞 OSTİM Savunma ve Havacılık Kümelenmesi









The OSTİM Medical Industry Cluster includes a diverse range of member companies specializing in various medical equipment and supplies. These companies manufacture ambulances and emergency equipment, operating room equipment, and develop anesthesia and respiratory devices. They also contribute to advancements in biotechnology products. Additionally, the cluster fosters collaborative partnerships, R&D initiatives, and integration efforts within the medical sector, dental systems, imaging equipment, and essential hospital devices. The cluster also includes companies focused on orthopedic products and implant technologies, laboratory equipment, medical gas systems, and sterilization devices. Moreover, the cluster addresses the demand for single-use products, manages clean room and biosecurity systems, and develops therapy systems. Some members also specialize in the production of medical chemicals, completing

the comprehensive range of offerings within the OSTİM Medical





Industry Cluster.













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OSTIM ENERJIK was established with the aim of responding to the needs in the renewable energy, environmental and agricultural technologies with related supporting sub-sectors with local resources as well as increasing market share through continuous innovation and sustainable export approach in order to become one of the leading innovation and production centers, especially in the Middle East, Eurasia, Africa and Asia. Since its establishment, the cluster has been playing accelerative and facilitative roles in fostering collaborative competition, business, and power alliances by bringing firms, public institutions, universities, civil society organizations, national, and international platforms in the renewable energy and environmental technology value chain together.





OSTİM ENERJİK focuses on renewable energy, environmental and agricultural technologies and closely monitors our country's energy targets and policies for its members' benefits. So, it's taking above-mentioned step to constantly keep its members aware of sectorial developments to adapt them. Through this way, increase their market share in local and national production to adapt the productional standards, and to achieve replacing foreign companies' share in the national market are aimed. Additionally, it shapes its roadmap by following internationally-implemented regulatory legislation and innovative developments in the global energy and environmental technologies sectors as well as continuously expanding its collaboration network for puspose of enhancing the competitiveness of member firms in the global market.

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Since its establishment, ARUS has contributed to the emergence of 16 national brands in rail system vehicles and components, to the introduction of approximately 400 national vehicles into service in Turkiye and an increase in the local content ratio to 70%.

ARUS members, exporting urban rail system vehicles, freight wagons and rail system products to different countries have become globally recognized and preferred brands. They have also been honored four times at the European Innovation Awards organized by the European Rail Systems Clusters Initiative (ERCI) as well as with Frost & Sullivan awards for the "Company of the Year in Europe" and the "Product Line Strategy Leadership.

ARUS is a member of the European Railway Clusters Initiative (ERCI) and holds the European Cluster Excellence Initiative Silver Certificate. ARUS has completed two EU COSME projects and two URGE projects of the Turkish Ministry of Trade and currently taking part in the EU project "Leader 2030" as well as executing the third URGE project.

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The cluster consists of companies in the value chain of the rubber industry. The close gap in export and import ratio of the sector, 100 foreigndependent for raw materials, states that it is a competitive sector.

Becoming a member in the cluster, continuing on its way with the motto of domestic production and value-added product, is possible from all cities of Anatolia, especially Ankara and surrounding provinces. Among the cluster members, there are companies from Bursa, Sakarya and Istanbul along with Ankara.

The main activities of the cluster since its establishment are as follows: RD Projects, the establishment of the European Rubber Clusters Association, Ankara Development Agency Rubber Recycling Feasibility Project and 3 state-funded projects.

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OSTİM Kauçuk Teknolojileri Kümelenmesi







The cluster was established to increase their competitiveness with industry-university public cooperation and to meet the needs of our country, to act ointly with stakeholders in the communication technology sector in order to cooperate and collaborate to create international brands, to reinforce and develop domestic and national development in the field of economy and industry, to meet the needs of the sector and to ensure that its members can compete in international markets, to commercialize the knowledge developed by universities in this regard, to meet the needs of businesses providing services with hardware, software and infrastructure imanufacturers in the sector.

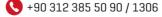
With the End to End Domestic and National 5G Communication Network Project, an end-toend commercial 5G network sold in Türkiye and world markets and meet the needs of mobile operators.

Phase 1 has been completed and Phase 2 studies are continuing. After the works, Türkiye will be able to use the domestic and national 5G Communication network simultaneously with the world.





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OSTIM Foreign Trade Coordinationship operates to respond to the needs of companies located in OSTİM Organized Industrial Zone and OSTİM Clusters in the field of foreign trade, to develop their exports and to ensure that they are more competitive in international markets.

The services provided to companies are as follows: Training programs and seminars, up-to-date foreign trade information sharing, international promotional activities, delegations to fairs and bilateral business meetings abroad, bringing procurement committee from abroad, target market analyses with the Foreign Trade Intelligence Center, international e-commerce development activities and training programs to foreign trade experts.

#### Competitive Intelligence Center

Competitive Intelligence center works for the exporters in OSTİM Ecosystem to rise to a competitive position in foreign markets, to be prepared to take action, correct and solid position, and aims to systematically open our companies to target markets.

#### **Our Services**

- Target Market Intelligence,
- Target Customer Intelligence,
- Supplier Intelligence,
- Technical Intelligence,
- Target Product Intelligence,
- Tender Intelligence



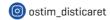


















Digital Transformation Office was established to support the digital development of OSTİM member companies, facilitate their transition to the digital production model and support digital transformation. Thanks to the useful services offered, companies can make their production processes more efficient and increase their competitiveness in international markets.

OSTIM Digital Transformation Office aims to ensure that companies are better prepared for the future and gain a competitive advantage by emphasizing the importance of digitalization in the industry. This office plays a guiding role for companies in the digital transformation process and makes significant contributions to the digitalization of the industrial sector.



#### **Services and Studies**

Digital Maturity Analysis: Conducts analyzes to evaluate how ready companies are for digital transformation processes. These analyzes help identify companies' current digital capabilities and potential areas for improvement.

- Creating a Digital Transformation Roadmap: Creates strategic road maps to help companies plan and manage their digital transformation processes. These roadmaps include short and long-term goals, necessary technological investments and what needs to be done step by step.
- **Education and Awareness Programs: Organizes trainings** and seminars explaining the importance and potential benefits of digital transformation. These programs ensure that company managers and employees are informed about digital technologies.
- Technology Integration: Supports the integration of local and national technologies into industry. This encourages companies to use domestic technology solutions in digital transformation processes and ensures that these technologies become widespread.
- Free Consultancy Services: Provides free consultancy services to companies about digital transformation processes. These services help companies manage their digital transformation processes more effectively.

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#### **GREEN TRANSFORMATION AND SUSTAINABILITY OFFICE**

For OSTİM Organized Industrial Zone, developing in accordance with nature, all resources in nature and environmental order, increasing energy efficiency and awareness of the need to sustain natural resources constitute an industrial philosophy. Under these headings, the "Green Transformation and Sustainability Office" was established to determine professional strategies, implement these strategies, and contribute to the development of our country and its future mission.

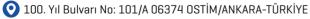
In order to reveal an industrial model that is fully integrated with nature, not despite nature, services are provided to companies in order to integrate the industrial establishments in OSTIM with nature in the most accurate model, to construct the industry as completely embedded in the renewable natural resource cycle and to continuously improve within this cycle.

In addition, the office carries out 4 projects within the scope of the World Bank-Financed Turkey Organized Industrial Zones Project of the Ministry of Industry and Technology. These; Solar Power Plant, Transformation of Street Lighting to LED Technology, Fiber Communication Infrastructure Between Transformers and Distribution Centers and OSTİM Single Factory Digitalization projects. The aim of all these projects is to ensure energy efficiency, which is the main topic of green transformation and sustainability.



#### **Services**

- **Green Transformation Consultancy**
- European Green Deal Information and Awareness Activities
- Guidance Documentation on Carbon and Water Footprint
- Creating Corporate Sustainability Goals
- Development and Implementation of Sustainable Industrial Strategies















#### **NON-GOVERNMENTAL ORGANIZATIONS**

#### **Apprentice Education And Teaching Foundation**

It was established in 1987 in order to provide all kinds of help and support, to meet the food, clothing, shelter and other epenses in order to meet their social, spiritual and physical needs of apprentice students studying in the Vocational Training Centers affiliated to the Ministry of National Education established within the scope of the Apprenticeship and Vocational Education Law No. 3308.



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## OSTİM Industrial and Business People Association [OSİAD]

The association operates with the aim of total development through regional development, contributing to technological development, trying to provide technology transfers to reach high technology and providing competitive power to national companies in international markets by making partnerships with foreign capital that prepares the necessary infrastructure for venture capital.



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#### OSTİM Organized Industrial Zone Industrial Business People and Managers Association (ORSİAD)

In the developing world and country conditions, the association continues its activities with the vision of being an innovative, leading, participatory and sharing non-governmental organization in increasing the sustainable competitiveness of the real sector and in the development of international strategic cooperation of Türkiye, especially with E countries.



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# PUBLIC INSTITUTIONS AND SERVICE UNITS

OSTİM Tax Office Directorate	0	+90 312 354 50 98
OSTİM Şehit Kadir Özcan Police Station	0	+90 312 354 13 54
KOSGEB OSTIM Service Center Directorate	0	+90 312 592 84 00
İŞKUR OSTİM Service Center Directorate	0	+90 312 354 80 57
Social Security Institution (SGK) OSTİM Social Security Center	0	+90 312 385 88 62
Ankara Chamber of Commerce (ATO) Service Unit	0	+90 312 354 98 58
Turkish Standards Institute (TSE) Inspection and Surveillance Center	0	+90 312 592 51 23
Turkish Standards Institute (TSE) Energy Technologies Laboratory Directorate	0	+90 312 592 51 05
Turkish Standards Institute (TSE) Transportation and Logistics Systems Center	0	+90 312 592 50 12
PTT OSTİM Branch	0	+90 312 354 33 00
OSTİM Fire Brigade	0	+90 312 385 26 57-58
Yenimahalle Training and Research Hospital OSTİM District Polyclinic	0	+90 312 354 70 68
Osmanlı Oral and Dental Health Hospital OSTİM District Polyclinic	O	+90 312 354 30 85



There are many facilities such as shopping malls, restaurants, sports fields, financial institutions, etc. in OSTİM OIZ, where housing is also located.

OSTİM OIZ is also advantageous with its transportation facilities. The region is 35 km from Ankara Esenboğa Airport, 13 km from Ankara Station, 5 km from the Northern Ring Road and 12 km from AŞTİ Terminal.

Public transportation services include bus and minibus services and there is also a station of the Ankara Metro.





















Living Areas



Restaurants



Sports Areas



Health Center Polyclinics



PTT



Police Station





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